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62.35

# Prepaid EVERGREEN 2 SPECIALS

for 1937

POSTPAID  
FEB 12 1937

U. S. Department of Agriculture



## 10 Colorado BLUE SPRUCE TREES

Four years old, transplanted trees, 6 to 10 inches tall. Grown from seed collected from Blue trees in Colorado. The most popular of all ornamental evergreens.

POSTPAID .....

\$1<sup>00</sup>

— ALL TREES GUARANTEED TO LIVE —

## 50 EVERGREENS

All three and four years old, transplanted trees, 3 to 10 inches tall. 10 each of the following five varieties:

White Spruce, Scotch Pine,  
Austrian Pine, Engelmann Spruce,  
Douglas Fir.

All 50 trees, POSTPAID . \$3<sup>00</sup>

[No changes will be made in this offer except that one half of it (25 trees—5 of each variety) will be furnished for \$1.75 postpaid.]

Western Maine Forest Nursery



# Keep Your Home Ever Beautiful .. with

# EVERGREENS



**SCOTCH PINE**

**COLORADO BLUE SPRUCE**

	Age	Size	Per 100	Per 25	Per 10	Per 5
American Arborvitae	5TT	6-12 in.	15.00	4.00	2.25	1.25
Pyramidal Arborvitae	5TT	6-8 in.	20.00	5.50	3.00	1.65
Red Cedar	5TT	8-10 in.	20.00	5.50	3.00	1.65
Plume Cypress	5TT	8-15 in.	20.00	5.50	3.00	1.65
Balsam Fir	4T	3-6 in.	10.00	2.75	1.50	.85
Concolor fir	4T	4-8 in.	10.00	2.75	1.50	.85
Douglas fir	4T	4-8 in.	10.00	2.75	1.50	.85
Douglas fir	6TT	8-15 in.	15.00	4.00	2.25	1.25
Fraser fir	5TT	4-8 in.	8.00	2.50	1.25	.75
Fraser fir	5TT	6-12 in.	12.00	3.50	2.00	1.15
Nikko fir	4TT	3-6 in.	10.00	2.75	1.50	.85
Canadian Hemlock	6TT	8-10 in.	20.00	5.50	3.00	1.65
Canadian Hemlock	6TT	10-12 in.	30.00	8.00	4.50	2.50
Pfitzer's Juniper	5TT	6-8 in.	20.00	5.50	3.00	1.65
Pfitzer's Juniper	6TT	8-10 in.	30.00	8.00	4.50	2.50
European Larch	3T	6-12 in.	8.00	2.50	1.25	.75
Austrian pine	4TT	4-8 in.	8.00	2.50	1.25	.75
Mugho pine	5TT	4-8 in.	10.00	2.75	1.50	.85

	Age	Size	Per 100	Per 25	Per 10	Per 5
Red pine	4T	5-10 in.	5.00	1.50	.75	.40
Red pine	5TT	6-10 in.	10.00	2.75	1.50	.85
Scotch pine	4T	8-15 in.	8.00	2.50	1.25	.75
Scotch pine	5TT	12-18 in.	12.00	3.50	2.00	1.15
White pine	4T	4-10 in.	10.00	2.75	1.50	.85
Black Hill spruce	4T	2-4 in.	8.00	2.50	1.25	.75
Colorado blue spruce	5TT	5-10 in.	10.00	2.75	1.50	.85
Colorado blue spruce	6TT	8-12 in.	15.00	4.00	2.25	1.25
Colorado blue spruce	6TT	10-15 in.	20.00	5.50	3.00	1.65
Engelmann spruce	4T	3-6 in.	8.00	2.50	1.25	.75
Engelmann spruce	5TT	4-8 in.	10.00	2.75	1.50	.85
Norway spruce	4T	5-10 in.	5.00	1.50	.75	.40
Red spruce	4T	4-10 in.	8.00	2.50	1.25	.75
Red spruce	5TT	5-10 in.	10.00	2.75	1.50	.85
White spruce	4T	4-10 in.	5.00	1.50	.75	.40
White spruce	5TT	4-8 in.	8.00	2.50	1.25	.75
Japanese Barberry		12-18 in.	10.00	2.75	1.50	.85
Ibolium Privet		18-24 in.	10.00	2.75	1.50	.85

(Fifty trees at one-half the hundred price)

All prices on this page are F. O. B. Fryeburg, Maine. Orders shipped C. O. D. providing payment of one-half the amount accompanies the order. Shipping weights: (Approx.) 3 and 4 year, once transplanted trees, average 10 lbs. per 100 trees—5 year, twice transplanted trees average 30 lbs. per 100 trees—6 year, twice transplanted trees, average 35-50 lbs. per 100 trees.

Because of the rush in the spring caused by handling hundreds of orders during a very short season, the cost of handling a small order is as much as that of handling a large one. This makes it necessary for us to discontinue accepting orders for amounts totalling less than \$1.00.

#### GET OUR GUIDE BOOK ON PLANTING

Our guide book to landscape design and gardening tells all about foundation plantings, boundary plantings, outdoor living rooms, borders, hedges, pools, rock gardens, rose gardens. Order this book today. The price is 15c, postpaid.

#### A PART OF OUR 35 ACRES OF SMALL TREES



#### Our Policy

of fair dealings with our customers has built our business from an output of 20,000 trees ten years ago to an output of over 2,000,000 trees in 1936.

We intend to stay in the nursery business, and we want all our customers to be satisfied in all their dealings with us. Therefore, we offer you only the best trees—trees that will live and grow.

#### Our Guarantee

Every tree sold by us from this price list that does not live will be replaced absolutely free of charge. Notify us of the number of dead trees you have, if any, before October 1, 1937. Shipments of replacements will be made by parcel post or express, prepaid.

We do our part. YOU must do yours to make your trees live. Get them promptly from the express company or Post Office. Unpack and plant immediately.

DO NOT LET THE ROOTS DRY OUT



**DOUGLAS FIR**



**AUSTRIAN PINE**

**OUR TREES ARE Guaranteed to Live . . YET THEY COST YOU NO MORE!**



COST YOU NO MORE



Norway Spruce



Black Hill Spruce

## VARIETIES AND DESCRIPTIONS OF OUR "GUARANTEED TO LIVE" EVERGREENS

**AMERICAN ARBORVITAE.** Also called White Cedar. Excellent for hedges and windbreaks. Dark green foliage. May be pruned back to any desired height. Prefers moist soil.

**PYRAMIDAL ARBORVITAE.** Columnar shape. Very popular for formal plantings. Grows to 15 to 20 feet. Rich soil.

**RED CEDAR.** Pyramidal shape. Valuable for formal work where height is needed. Good soil.

**PLUME CYPRESS.** Bright green foliage. Conical growth. Moist soil.

**BALSAM FIR.** Symmetrical, fragrant. Flat blue-green needles. Prefers medium to heavy soil and will thrive in shade.

**CONCOLOR FIR.** Blue-green needles. Pyramidal growth. Needs moist soil.

**DOUGLAS FIR.** Soft dark green to gray-blue needles. Rapid grower. Medium soil.

**FRASER FIR.** Shining dark green leaves with white bands underneath. Grows to about 70 feet. Medium to moist soil.

**NIKKO FIR.** One of the most satisfactory and ornamental firs; it forms a broad base pyramidal tree usually densely branched to the ground and with dark green lustrous foliage. Needs heavy soil and moderate shade. Height at maturity up to 120 ft.

**CANADIAN HEMLOCK.** Lacy, graceful foliage—easily pruned. Prefers shade, but will live in sunlight. Moist soil.

**PFITZER'S JUNIPER.** Broad, bushy habit. Grows in either shade or sun. Bluish-green foliage. Very popular for foundation work. Good soil.

**EUROPEAN LARCH.** Bright green feather foliage. Deciduous. Prefers moist soil. Slender, pyramidal form. Very fast growing.

**MUGHO PINE.** Dwarf, slow growing. Hardy everywhere except in wet soils.

**RED PINE.** Dense foliage, beautiful, long deep-green needles. Rapid growing. Will thrive in dry soil. Requires sunlight.

**SCOTCH PINE.** Rapid growing and very ornamental. Light gray-green foliage. Will grow in poor soil and adverse conditions. Good for screens where quick growth is desired.

**WHITE PINE.** The beautiful five-leaved pine of native Northeastern United States. Rapid grower. Prefers light sandy soil. Spreading limbs, but easily adapted to windbreaks and screens.

**BLACK HILL SPRUCE.** Very compact tree of pyramidal growth. Grows to a height of 20 to 30 feet. Prefers medium wet soil.

**COLORADO BLUE SPRUCE.** Ranges in shade from slightly blue-green to marvelous blue. The handsome ungrafted, short-leaved tree, native of Colorado. Grows in any soil. Prefers sunlight.

**ENGELMANN SPRUCE.** Leaves blue-green to steel-blue. Flowers purple. Fully as beautiful as the Colorado Blue Spruce but not as widely known. Good moist soil.

**NORWAY SPRUCE.** Graceful, symmetrical tree of rapid growth. Pendulous branches, dark green foliage. Makes excellent hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

**RED SPRUCE.** Not unlike white spruce as to shape and size of branches, but reddish-green bark and dark green foliage. Slower growing than Norway spruce. Makes good hedges.

**WHITE SPRUCE.** Upright and symmetrical; light silvery-green foliage. Makes good hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

### PLANTING AND CARE

To plant these small trees, use a trowel or shovel and make a hole large enough to accommodate the roots when they are well spread out. Put a little water in the hole, pack the earth around the roots, keeping them well spread. When the hole is filled, pack the earth down firmly so that no air can get to the roots to dry them out. Be very careful between the time you receive the trees and the time you plant them not to let the roots dry out. Dry roots are always fatal to an evergreen. If you are planting the trees in your garden to let them grow a few years before putting them in their permanent locations, keep them about a foot apart. If you are not ready to put them in their permanent location at the end of two years, be sure to transplant them again, placing them two feet apart.

American Arborvita



Pfitzer Juniper



**GUARANTEED TO LIVE**



# ORDER BLANK

# WESTERN MAINE FOREST NURSERY

## FRYEBURG, MAINE

Your Name

## Express

1

R. F. D. or

R. F. D. #  
Street No..

Ship by Parcel Post

10

## City and

City &  
State

Ship to

**Shipping Date:**

Orders will be shipped C. O. D. providing a payment of half the amount accompanies the order.  
Fifty trees of the same kind and size may be bought at the 100 rate, five at the 10 rate.  
All prices except special prepaid offers are F. O. B. Fryeburg, Maine.





# UNSOLICITED LETTERS FROM CUSTOMERS

"Permit me to thank you very kindly for your rather exceptional generosity in replacing my entire order of last Spring. I had no right to expect this, and was certainly quite agreeably surprised to be told that you were going to replace the entire lot. I want you to know that I highly appreciate the gift. Because it is just that."

"Practically all my tree losses last Summer were due to the extreme heat and not on account of any weakness on the part of the trees. Your trees have been, as I believe I told you before, the finest and hardiest I have ever planted—and now I will think all the more of them and of you and your Nursery. Again let me thank you.

P. A. Tibesar, Rollingstone, Minn., Nov. 20, 1936

"Received shrubs this morning, seemed to be in fine shape. Will try to order some more from you in the Spring."

C. M. Carden, Cave City, Ky., Oct. 19, 1936

"The trees arrived in splendid shape. They are beauties and look like there will be no question about their growing. Thank you."

O. F. Fidler, Vincennes, Indiana, May 12, 1936

"For several years, yes, for 10 years or longer, I have yearly received some small order from your nursery. All the plants I have ever received from you, are the finest money can buy—I lost but one blue spruce, last Spring's shipment—my fault, lime condition of the spot where I planted same."

Leo W. Esser, Pittsburgh, Penna.

"Received the Pine Seedlings and want to congratulate you on the care and efficiency with which they were packed and shipped. They came in excellent condition, and I feel quite sure they ought to work out satisfactorily."

M. L. Mendell, New York City, April 24, 1936

"Referring to the 10 little trees and booklet I ordered early this month, I want to say that all were received in good shape. The trees were exceptionally well packed and all had good root systems. I am very well satisfied with the transaction. Hope sometime to have a larger order for you."

William L. Rhoads, Birdsboro, Penna, Oct. 16, 1936

"Just received your Blue Spruce Tree. I am very much pleased with your kindness and also well pleased with the tree. It will be a pleasure to me to recommend you to others."

M. Kuehl, Scotland, Conn., May 11, 1936

"Just to acknowledge receipt of trees replacing ones lost during the Summer. I feel you were more than generous under the existing circumstances and hope that whatever future business we may have will be a more profitable transaction for you."

Ada M. Robertson, Detroit, Mich., Oct. 19, 1936

"Received your trees in good shape and am well pleased."

G. Mead, Pontiac, Mich.

"My 10 Blue Dwarf Evergreens also Balsam Fir arrived in very good condition. They already have a nice new growth started. I am more than pleased with them. Thanks for your company for enabling me to make such a lovely foundation planting at so small a cost."

Mrs. H. B. Horn, Canton, N.Y., May 11, 1936

"The little blue spruce trees arrived yesterday in fine shape and am well pleased with them."

R. W. Hort, Ukiah, California, April 15, 1936

"The trees arrived in very fine condition, have set them out, and think the stock is excellent."

O. W. Vogt, Saginaw, Mich., April 19, 1936

"The package of trees arrived in perfect condition."

Earl P. Schell, Herkimer, N. Y., May 18, 1936

"Received the trees several days ago and they were larger than I expected. I have ordered from you several times and believe you folks give better service and more for the money than any one I've had dealings with."

M. T. Grady, Lubbock, Texas.

"Our ten small Colorado Blue Spruce arrived Saturday and we are very pleased with them and their condition on arrival."

Arthur Unwin, Flint, Michigan, May 4, 1936

# WESTERN MAINE FOREST NURSERY FRYEBURG, MAINE